FINANCIAL STATEMENTS

AUGUST 31, 2016

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### INDEPENDENT AUDITOR'S REPORT

To the Directors of

ETC Group: action group on erosion, technology and concentration

We have audited the accompanying financial statements of ETC Group: action group on erosion, technology and concentration, which comprise the statement of financial position as at August 31, 2016, and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.



### Basis for Qualified Opinion

In common with many registered charities, the Organization derives revenue from donations, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our audit of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to revenue from donations, excess of revenue over expenses, and cash flows from operations for the years ended August 31, 2016 and 2015, current assets as at August 31, 2016 and 2015, and net assets as at August 31, 2016 and 2015 and September 1, 2014. Our audit opinion on the financial statements for the year ended August 31, 2015 was modified accordingly because of the possible effects of this limitation in scope.

### Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of ETC Group: action group on erosion, technology and concentration as at August 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Chartered Professional Accountants, Licensed Public Accountants

Ottawa, Ontario November 21, 2016

Marcil Lavallée

### STATEMENT OF OPERATIONS

2016 2015 **REVENUE** Grants and contributions - Project revenues (Schedule A) \$ 404,695 \$ 162,771 - CS Fund - Core funding 189,688 130,438 - Lillian Goldman Charitable Trust 130,000 240,000 - Threshold Foundation 52,000 - Heinrich Boell Foundation 24,205 28,203 - Oxfam Novib 139,690 - Nell Newman Foundation 22,000 Other (including donations of \$9,173; 2015: \$21,151) 56,321 79,439 Consulting 1,500 858,409 802,541 **OPERATING EXPENSES** Salaries and benefits 552,005 491,013 Travel 49,543 68,173 Meetings 41,124 38,098 Consulting fees 37,991 55,083 Rent 36,359 32,777 Office 19,394 17,746 Telecommunications 16,886 21,980 Books, printing and distribution 16,032 3,270 3,991 Insurance 3,222 2,295 3,147 Maintenance and repairs Foreign exchange gain 1,834 (37,151)Website management 974 1,675 Professional fees 9,043 9,033 Interest and service charges 4,330 4,430 Amortization of capital assets 3,731 3,574 Allocation of common costs to projects (Note 3) (253,054)(83,875)542,578 632,095 315,831 170,446 **PROJECT EXPENSES** (Schedule B) 407,843 166,642 **EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES** (92,012)3,804 \$ \$

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## STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED AUGUST 31, 2016

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	U	nrestricted	Six-mont Operatin Reserve	g	2016 Total	2015 Total
BALANCE, BEGINNING OF YEAR	\$	- 5	\$ 211,37	8 \$	211,378 \$	207,574
Excess (deficiency) of revenue over expenses		(92,012)		-	(92,012)	3,804
Interfund transfer		92,012	(92,01	2)	-	
BALANCE, END OF YEAR	\$	- 9	119,36	6 \$	119,366 \$	211,378

### STATEMENT OF FINANCIAL POSITION

AUGUST 31, 2016	5
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		2016		2015
ASSETS				
CURRENT ASSETS				
Cash	\$	103,124	\$	321,638
Guaranteed investment certificate, maturing January 9, 2017		50,302		50,333
Funding receivable (Note 4)		227,068		30,973
Contributions receivable		33,674		30,534
Other receivable (Note 5)		12,940		15,696
Prepaid expenses		10,936		4,971
		438,044		454,145
CAPITAL ASSETS (Note 6)		8,821		9,857
	\$	446,865	\$	464,002
	Þ	440,003	Þ	404,002
LIABILITIES				
CURRENT LIABILITIES				
Accounts payable and accrued liabilities	\$	14,601	\$	17,881
Deferred contributions (Note 8)		312,898		234,743
		327,499		252,624
NET ASSETS				
Unrestricted		_		_
Internal restriction (Note 9)				
Six-month Operating Reserve		119,366		211,378
		119,366		211,378
	\$	446,865	\$	464,002
	Ψ	770,003	Ψ	101,002

ON BEHALF OF THE BOA	ARD	
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Join Min , Director

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2016

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	2016	2015
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenses Adjustment for:	\$ (92,012)	\$ 3,804
Amortization of capital assets	3,731	3,574
	(88,281)	7,378
Net change in non-cash working capital items:		
Funding receivable	(196,095)	126,323
Contributions receivable	(3,140)	56,087
Other receivable	2,756	(1,745)
Prepaid expenses	(5,965)	(2,433)
Accounts payable and accrued liabilities	(3,280)	6,656
Deferred contributions	78,155	137,534
	(127,569)	322,422
	(215,850)	329,800
INVESTING ACTIVITIES		
Acquisition of capital assets	(2,695)	(5,394)
Variation of short-term investment	31	(49,377)
	(2,664)	(54,771)
INCREASE (DECREASE) IN CASH AND		
CASH EQUIVALENTS	(218,514)	275,029
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	321,638	46,609
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 103,124	\$ 321,638

Cash and cash equivalents consist of cash.

### NOTES TO THE FINANCIAL STATEMENTS

AUGUST 31, 2016

#### 1. STATUTE AND NATURE OF OPERATIONS

ETC Group: action on erosion, technology and concentration is a not-for-profit organization incorporated without share capital under the Canada Not-for-profit Corporations Act. The Organization is a registered charity for income tax purposes and therefore, is exempt from income tax.

ETC Group is dedicated to the conservation and sustainable advancement of cultural and ecological diversity and human rights. To this end, ETC Group supports socially responsible developments of technologies useful to the poor and marginalized and it addresses international governance issues and corporate power.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The Organization applies Canadian accounting standards for not-for-profit organizations (ASNFPO) in accordance with Part III of the CPA Canada Handbook – Accounting.

#### Use of estimates

The preparation of financial statements in compliance with the ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses for the periods covered.

### **Contributions receivable**

A contribution receivable is recognized as an asset when the amount to be received can be reasonably estimated and ultimate collection is reasonably assured.

### Revenue recognition

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Other revenues, excluding donations, are recognized in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Donation revenues are recognized when received.

### Allocation of common costs to projects

The Organization allocates a portion of its salaries and benefits as well as operating costs to projects according to the budget approved in the contribution agreement, which is established depending on the actual needs of the Organization for each project.

### NOTES TO THE FINANCIAL STATEMENTS

AUGUST 31, 2016

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

### Foreign currency transactions

The Organization uses the temporal method to translate its foreign currency transactions.

Monetary assets and liabilities are translated at the exchange rate in effect at the balance sheet date. Other assets and liabilities are translated at the exchange rate in effect at the transaction date. Items appearing in the current year's statement of operations, except for cost of inventories and depreciation translated at historic rate, are translated at average year rates. Exchange gains and losses are included in the statement of operations.

#### **Contributed services**

The Organization would not be able to carry out its activities without the services of volunteers who donate a considerable number of hours. Because of the inherent difficulty in compiling these hours and determining their fair value, contributed services are not recognized in the financial statements.

### Cash and cash equivalents

The Organization's policy is to disclose bank balances under cash and cash equivalents, including bank overdrafts with balances that fluctuate frequently from being positive to overdrawn.

### Capital assets

Capital assets are accounted for at cost. Amortization is calculated on their respective estimated useful life using the diminishing balance method at the following annual rates:

Computer equipment	33.3%
Furniture and fixtures	33.3%

#### **Financial instruments**

Measurement of financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value, except for certain non-arm's length transactions.

The Organization subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash, short-term investment, funding receivable, contributions receivable and other receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

### NOTES TO THE FINANCIAL STATEMENTS

AUGUST 31, 2016 9

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Financial instruments (continued)**

### *Impairment*

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. The Organization determines whether a significant adverse change has occurred in the expected timing or amount of future cash flows from the financial asset. If this is the case, the carrying amount of the asset is reduced directly to the higher of the present value of the cash flows expected to be generated by holding the asset, and the amount that could be realized by selling the asset at the balance sheet date. The amount of the write-down is recognized in operations. The previously recognized impairment loss may be reversed to the extent of the improvement, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in operations.

#### Transaction costs

Transaction costs related to financial instruments subsequently measured at amortized cost reduce the carrying amount of the financial asset or liability and are accounted for in the statement of operations using the straight-line method.

### 3. ALLOCATION OF COMMON COSTS TO PROJECTS

A portion of salaries and benefits as well as operating costs, totalling \$253,054 (2015: \$83,875), are allocated to the projects as follows:

	Salaries and benefits			Operating costs		osts	
	2016		2015		2016		2015
Oxfam Novib SD=HS	\$ 144,303	\$	62,615	\$	4,352	\$	5,295
New Venture Fund							
(IFAAES)	40,375		10,513		_		3,452
Africa Renewable Energy							
Initiative	26,617		-		_		-
Heinrich Boell Foundation							
Project	12,908		-		_		-
ForUM	12,850		2,000		_		-
Syn-Energene	4,764		_		_		-
11th Hour Project	3,500		-		_		-
CS Fund - Project/TAPLA	2,845		-		_		-
Swift Foundation	540		-		-		
	\$ 248,702	\$	75,128	\$	4,352	\$	8,747

### NOTES TO THE FINANCIAL STATEMENTS

AUGUST 31, 2016

### 4. FUNDING RECEIVABLE

	2016	2015
Friends of Action Group on Erosion, Technology and		
Concentration Inc.	\$ 227,068	\$ 30,973

Friends of Action Group on Erosion, Technology and Concentration Inc. is a public charity registered in the United States with 501c(3) status. This organization receives donations from USA supporters of ETC Group's work. Funding is provided pursuant to contracts for specified research, education and advisory work.

#### 5. OTHER RECEIVABLE

	2016	2015
Harmonized Sales Tax receivable Other	\$ 8,679 4,261	\$ 7,997 7,699
	\$ 12,940	\$ 15,696

### 6. CAPITAL ASSETS

	Cost	_	cumulated ortization	2016	2015
Computer equipment Furniture and fixtures	\$ 62,543 30,641	\$ 54,039 \$ 30,324		\$ 8,504 317	\$ 9,382 475
	\$ 93,184	\$	84,363	\$ 8,821	\$ 9,857

### 7. LINE OF CREDIT

The Organization has an authorized line of credit of \$50,000, renewable annually, at prime lending rate plus 2.73%. This line of credit which is secured by a general security agreement and is unused at year-end.

### NOTES TO THE FINANCIAL STATEMENTS

AUGUST 31, 2016

### 8. DEFERRED CONTRIBUTIONS

Changes in deferred contributions during the year is as follows:

	2016	2015
Balance, beginning of year Less: Amount recognized as revenue during the year Plus: Amount received during the year	\$ 234,743 (433,360) 511,515	\$ 97,209 (168,361) 305,895
Balance, end of year	\$ 312,898	\$ 234,743
The detail of deferred contributions is as follows:	2016	2015
CS Fund - Core funding CS Fund - Project/TAPLA Oxfam Novib SD=HS 11th Hour Project Frontier Co-op Biofuelwatch New Venture Fund (IFAAES) Swift Foundation	\$ 138,125 46,326 48,998 36,513 21,155 15,148 6,633	\$ 132,812 - - 47,778 - 22,122 19,422 12,609
	\$ 312,898	\$ 234,743

### 9. INTERNAL RESTRICTION

The Organization maintains an internally restricted fund which is entitled the Six-month Operating Reserve. During the year, the Board approved a transfer from the Six-month Operating Reserve to the Unrestricted Fund for an amount of \$92,012.

### 10. FINANCIAL INSTRUMENTS

### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Organization establishes allowances for doubtful accounts while keeping in mind the specific credit risk of clients, their historic tendencies and economic situation. There is no existing receivable that represents a substantial risk for the Organization.

### NOTES TO THE FINANCIAL STATEMENTS

AUGUST 31, 2016

### 10. FINANCIAL INSTRUMENTS (continued)

### **Currency risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. As at August 31, 2016, assets include cash and funding receivable of \$28,614 and \$174,668 respectively (2015: \$198,098 and \$24,777) in US dollars, which have been converted into Canadian dollars.

#### 11. CONTINGENCIES

### Other indemnification agreements

In the normal course of operations, the Organization signs agreements whereby funds are provided for the execution of projects which are subject to restrictions as to the use of the funds. The sponsors of these projects can execute an audit of the Organization's financial records to ensure compliance with the project requirements. In the event that amounts to be reimbursed to the sponsor of a project are identified, the necessary adjustments will be recognized in the year they are identified.

#### 12. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to be consistent with the current year's presentation.

### ADDITIONAL INFORMATION FOR THE YEAR ENDED AUGUST 31, 2016

		2016		2015
CHEDULE A - PROJECT REVENUES				
Oxfam Novib SD=HS	\$	155,255	\$	67,915
New Venture Fund (IFAAES)	-	55,975	~	13,965
Syn-Energene		48,525		6,806
IPES - Food		34,415		
Africa Renewable Energy Initiative		27,257		
Heinrich Boell Foundation Project		25,187		
ForUM		17,598		17,521
Swift Foundation		12,608		2,992
11th Hour Project		11,265		12,222
Biofuelwatch		6,974		8,745
CS Fund - Project/TAPLA		5,674		· .
CS Fund - Africa project		· -		21,459
Biodiversidad Magazine		2,367		11,146
Frontier Co-op		1,595		
	\$	404,695	\$	162,771
CHEDULE B - PROJECT EXPENSES				
Oxfam Novib SD=HS	\$	155,255	\$	(7.010
New Venture Fund (IFAAES)		55,975		
C E		,		13,965
Syn-Energene		52,690		13,965
IPES - Food		52,690 37,840		13,965
IPES - Food Africa Renewable Energy Initiative		52,690 37,840 27,257		13,965 6,806
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project		52,690 37,840 27,257 21,594		13,965 6,806 2,538
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM		52,690 37,840 27,257 21,594 16,197		13,965 6,806 2,538 18,624
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation		52,690 37,840 27,257 21,594 16,197 13,121		13,965 6,806 2,538 18,624 2,992
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation 11th Hour Project		52,690 37,840 27,257 21,594 16,197 13,121 11,265		13,965 6,806 2,538 18,624 2,992 12,222
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation 11th Hour Project Biofuelwatch		52,690 37,840 27,257 21,594 16,197 13,121 11,265 6,974		13,965 6,806 2,538 18,624 2,992 12,222
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation 11th Hour Project Biofuelwatch CS Fund - Project/TAPLA		52,690 37,840 27,257 21,594 16,197 13,121 11,265		13,965 6,806 2,538 18,624 2,992 12,222 8,745
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation 11th Hour Project Biofuelwatch CS Fund - Project/TAPLA CS Fund - Staff in Africa		52,690 37,840 27,257 21,594 16,197 13,121 11,265 6,974 5,674		13,965 6,806 2,538 18,624 2,992 12,222 8,745
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation 11th Hour Project Biofuelwatch CS Fund - Project/TAPLA CS Fund - Staff in Africa Biodiversidad Magazine		52,690 37,840 27,257 21,594 16,197 13,121 11,265 6,974 5,674		13,965 6,806 2,538 18,624 2,992 12,222 8,745
IPES - Food Africa Renewable Energy Initiative Heinrich Boell Foundation Project ForUM Swift Foundation 11th Hour Project Biofuelwatch CS Fund - Project/TAPLA CS Fund - Staff in Africa		52,690 37,840 27,257 21,594 16,197 13,121 11,265 6,974 5,674		67,910 13,965 6,806 2,538 18,624 2,992 12,222 8,745 - 21,611 11,229